



versus



## Supported ACT! Version

ACT! Standard

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ACT! Premium

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## Supported Scanner:

CardScan Personal

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CardScan Executive

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CS Modell 600c

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CS Modell 700c and 800c

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## Scan functions

Direct scanning into ACT! – you only need a CardScan

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First you have to save your data and then import this file into ACT!

Screenshot Function

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Email signatures, contact info on website,...

Drag & Drop Function

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## Contact management

Duplicate manager: Checks for duplicates before saving – you can update existing contact or save as new contact

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Define groups and link contact to the selected groups

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Definition of a contact status – is it a customer or a business partner?

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Referred by – function – Who created this contact

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Saves the business card (coloured or black/white) directly in ACT!

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Saves phone, fax and mobile numbers direct in a tapi conform format with country codes

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Country recognition – on the basis of email address, website and phone number

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Checking the data if they are valid (e.g. domains) if possible – with alert function

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Automatically creates an email- / domain entry

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## CRM-Workflow

Activities – Plan a follow-up

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Create a history

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Save additional infos during the scan

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Definition of default values for activities, histories, groups, referred by & status

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No reentering of the same data for every single scan

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## Further functions

Save your contact information from everywhere

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Communication over web frontend

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